

**Keilir Aviation Leaders Forum on Airports and Airlines Winter Operations
October 10, 2011, Keflavik Airport, Iceland
Presentation of Chairmen, Moderators, Panelists and Speakers**



Mr. Ulrich Schulte-Strathaus
Secretary General.
AEA- Association of European Airlines
Brussels, Belgium

www.aea.be
Ulrich.Schulte-Strathaus@aea.be

Ulrich Schulte-Strathaus, born in 1953 in Australia, was educated in England and France before graduating in law in Germany.

In 1981, he joined Lufthansa as the manager responsible for collective labour negotiations. He was appointed the following year as Liaison Officer to the EEC, reporting directly to the airline's CEO on European political affairs. Six years later, he was appointed Head of Industry Relations in Lufthansa's newly created Marketing Division. As Head of Passenger and Cargo Tariffs, Ulrich was Lufthansa's representative at IATA Tariff Consultations. He focused his attention on readjusting Lufthansa's tariff policy to meet the new EU legal requirements in an otherwise largely regulated international environment. In 1992, he was appointed Vice President Corporate International Relations and Government Affairs. Ulrich successfully enlisted political support for Lufthansa's privatization. He also developed, and subsequently implemented a policy, which, endorsed by the company's Board, helped pave the way for the German Government to negotiate an Open Skies agreement with the United States of America. Furthermore, he was pivotal in securing regulatory approval from the EU Competition Authorities for the company's alliance arrangements with United Airlines, of the US, and other European carriers.

Ulrich carried out numerous functions within the industry's associations before being appointed Secretary General of the Association of European Airlines by the CEOs of the Association in September 2002. Given his personal international background, network of contacts with policy makers, professional experience and knowledge of the aviation sector, Ulrich strengthened the role, and increased the political clout, of the association. He was deeply involved in developing a visionary concept of an "Open Aviation Area" for the transatlantic market, which became the template for the Council of Transport Ministers' mandate to, and the EU Commission's ultimately successful negotiations of, a comprehensive aviation agreement between the EU and the USA. Together with the association's member airlines, Ulrich developed a political "AEA Action Plan" which focused the aeropolitical debate of the aviation sector with the EU institutions on key political objectives.

Some photos from the Keilir Conference on Eyjafjallajökull and Aviation in September 2010 on the next page.

**Keilir Aviation Leaders Forum on Airports and Airlines Winter Operations
October 10, 2011, Keflavik Airport, Iceland
Presentation of Chairmen, Moderators, Panelists and Speakers**



From the left: Mr. Strathaus, Secretary General AEA, Mr. Olafur Ragnar Grimsson, President of Iceland and Mr. Hjalmar Arnason, Director of Keilir

http://en.keilir.net/keilir/about_keilir/gallery/conference_-_day_1